

## **READY TO LAUNCH YOUR FARM INTO ACTION?**You need Farm Credit.

As leaders in agricultural finance, Farm Credit understands the unique challenges that come with starting a new agricultural endeavor. That's why we developed **FarmLaunch**, a program to support young and beginning farmers, including military veterans, entering the ag industry with limited resources.

FarmLaunch is available for the purchase of farm-related assets, including real estate, machinery and livestock, as well as farm operating expenses. Benefits of FarmLaunch include:

- Flexible underwriting standards and customizable loan terms
- Loan origination fee discount (up to \$500)
- Collaboration with Farm Service Agency loan programs
- Patronage dividend eligibility

We provide access to **financing**, **educational resources** and **mentorship** to aid in the development of sound business practice and a lasting relationship with a trusted lender. Give us a call to get started!



## **BIG TIPS TO SUCCESS**

## for Young and Beginning Farmers

We want to be on your team as you launch your farm or agricultural business into success. We've developed these tips and tricks to help you get started!

- Keep receipts
- File a Schedule F income tax return
- Report cash income
- · Keep up with your records
- · Use a calendar to keep birthing or planting records
- Take a Quickbooks® course
- · Communicate with your loan officer regularly
- · Avoid putting operating expenses on a credit card
- · Stay in tune with your industry's market
- · Develop a support network

Access Knowledge Center resources at www.FarmCreditofVirginias.com/Knowledge-Center for additional tools to get started!



Scan the QR code to learn more about starting or scaling your farm business with Farm Credit. Plus, download our FREE guide.





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